

Crafton Library Profit and Loss

| | Total | | 2018 Budget |
|---|----------------------|----------------------|-------------------|
| | Jan - Dec 2016 (PY) | Jan - Dec 2017 | |
| Income | | | |
| 40000 Revenue from Direct Contributions | | | |
| 40100 Individual Contributions | 5,709.11 | 4,263.40 | 4,000.00 |
| 40110 Board Donation | 650.00 | 200.00 | 200.00 |
| 40120 Memorials/Gifts | 815.00 | 7,321.00 | 1,000.00 |
| 40130 Annual Campaign | 5,490.00 | 3,710.00 | 3,000.00 |
| 40200 Corporate Contributions | 141.16 | 18.44 | 100.00 |
| Total 40000 Revenue from Direct Contributions | \$ 12,805.27 | \$ 15,512.84 | 8,300.00 |
| 41000 Revenue from Non-Government Grants | | | |
| 41100 Foundation Grants | 6,519.41 | 4,803.99 | 4,000.00 |
| Total 41000 Revenue from Non-Government Grants | \$ 6,519.41 | \$ 4,803.99 | 4,000.00 |
| 42000 Revenue from Government Grants | | | |
| 42200 State | | | |
| 42201 State Aid | 20,977.00 | 20,977.00 | 20,977.00 |
| 42206 Table Gaming Funds | 4,228.00 | 3,141.33 | 3,000.00 |
| Total 42200 State | \$ 25,205.00 | \$ 24,118.33 | 23,977.00 |
| 42400 ARAD | | | |
| 42410 RAD Member Library | 66,363.00 | 65,932.00 | 67,233.00 |
| Total 42400 ARAD | \$ 66,363.00 | \$ 65,932.00 | 67,233.00 |
| 42500 Local Government Funding | 69,376.75 | 70,350.00 | 70,000.00 |
| Total 42000 Revenue from Government Grants | \$ 160,944.75 | \$ 160,400.33 | 161,210.00 |
| 50000 Earned Revenue | | | |
| 51100 Program Fees | 607.00 | 931.85 | 1,000.00 |
| 51200 Other Sales | 1,336.00 | | - |
| 51300 Book Sales | 637.25 | 717.50 | 700.00 |
| 51400 Library Fees | 1,608.51 | 2,891.85 | 2,900.00 |
| 51700 Book Fines | 3,919.41 | 2,979.33 | 2,900.00 |
| 51800 Fundraising Event | 3,910.20 | 10,801.76 | 4,000.00 |
| Total 50000 Earned Revenue | \$ 12,018.37 | \$ 18,322.29 | 11,500.00 |
| 52000 Income from Investments | | | |
| 52100 Bank Interest | 50.67 | 296.67 | 300.00 |
| Total 52000 Income from Investments | \$ 50.67 | \$ 296.67 | 300.00 |
| Total Income | \$ 192,338.47 | \$ 199,336.12 | 185,310.00 |
| Gross Profit | \$ 192,338.47 | \$ 199,336.12 | 185,310.00 |
| Expenses | | | |
| 71000 Personnel | | | |
| 71100 Salaries & Wages | 106,114.30 | 106,142.67 | 106,143.00 |
| 71200 Payroll Tax Expense | 9,519.80 | 9,406.91 | 8,119.94 |
| 71220 Workers Comp. Insurance | | 826.00 | 826.00 |
| 71300 Benefits | | -22.02 | |
| Total 71000 Personnel | \$ 115,634.10 | \$ 116,353.56 | 115,088.94 |
| 72000 Contracted Services | | | |
| 72100 Accounting Services | 1,571.75 | 5,000.00 | 6,300.00 |
| 72110 Payroll Fees | | 1,368.05 | 1,400.00 |
| 72300 Audit Fees | 2,150.00 | 700.00 | |
| 72400 Other Contracted Services | 1,143.20 | 1,017.25 | 1,000.00 |
| 72500 Other Services | 10.00 | | |
| Total 72000 Contracted Services | \$ 4,874.95 | \$ 8,085.30 | 8,700.00 |
| 73000 Administrative Expenses | | | |
| 73100 Supplies | 553.59 | 2,429.23 | 2,000.00 |
| 73110 Mis CC Expenses | | 305.11 | - |
| 73200 Equipment/Furniture | 1,118.64 | 2,630.36 | 2,000.00 |
| 73300 Utilities and Telephone | 10,609.89 | 11,202.37 | 11,200.00 |
| 73400 Postage | 405.74 | 206.89 | 200.00 |
| 73500 Printing and Copying | | 271.98 | 270.00 |
| 73600 Gifts | 60.00 | 186.88 | 200.00 |
| 73700 Licensing and Fees | 503.69 | 461.40 | 460.00 |
| 73800 Insurance | 1,980.30 | 1,978.70 | 2,000.00 |
| 73900 Dues | 50.00 | 100.00 | 100.00 |
| Total 73000 Administrative Expenses | \$ 15,281.85 | \$ 19,772.92 | 18,430.00 |
| 74000 Facility and Equipment Expenses | | | |
| 74300 Leased Equipment | 8,781.76 | 4,739.86 | 4,800.00 |
| 74500 Equipment Repair | | 147.72 | - |
| 74600 Janitorial Supplies | 1,023.49 | 251.41 | 250.00 |
| 74900 Facility Maintenance | 4,081.60 | 4,723.35 | 4,500.00 |
| 74910 Security System | | 4,482.15 | 4,500.00 |
| Total 74000 Facility and Equipment Expenses | \$ 13,886.85 | \$ 14,344.49 | 14,050.00 |

under accounting services

**Crafton Library
Profit and Loss**

| | Total | | 2018 Budget |
|---|---------------------|----------------|-------------|
| | Jan - Dec 2016 (PY) | Jan - Dec 2017 | |
| 75000 Travel and Meeting Expense | | | |
| 75100 Travel | 522.92 | 374.58 | 700.00 |
| 75200 Meeting Expense | 145.38 | 28.97 | |
| 75400 Training & Development | | 325.00 | |
| Total 75000 Travel and Meeting Expense | \$ 668.30 | \$ 728.55 | 700.00 |
| 76000 Marketing/Fundraising Expenses | | | |
| 76100 Fundraising Costs | 1,239.16 | 6,880.77 | 2,548.02 |
| Total 76000 Marketing/Fundraising Expenses | \$ 1,239.16 | \$ 6,880.77 | 2,548.02 |
| 77000 Other Expenses | | | |
| 77100 Bank Expense | 12.90 | | |
| Total 77000 Other Expenses | \$ 12.90 | \$ 0.00 | - |
| 83000 Program Expense | | | |
| 83010 Program Contract Services Expenses | 20.00 | | |
| 83040 Other Program Expenses | 561.88 | 242.81 | 1,000.00 |
| 83041 Children's Programming | 379.39 | 866.13 | |
| 83042 Teen Programming | 59.05 | 81.70 | |
| 83100 Public Performance Rights | 98.01 | 113.03 | |
| 83200 Continuing Education | 15.00 | | |
| Total 83000 Program Expense | \$ 1,133.33 | \$ 1,303.67 | 1,000.00 |
| 84000 Collections Expense | | | |
| 84100 Collections Books | 65.25 | 1,189.96 | 22,000.00 |
| 84110 Children Books | 2,405.68 | 2,238.04 | |
| 84120 Young Adult Books | 777.28 | 1,079.53 | |
| 84130 Adult Books | 5,662.50 | 4,096.16 | |
| 84140 Large Print Books | 4,024.17 | 3,486.49 | |
| Total 84100 Collections Books | \$ 12,934.88 | \$ 12,090.18 | 22,000.00 |
| 84200 Collections AV | 5,173.09 | 3,715.02 | |
| 84210 AV Children | 22.38 | 3,112.00 | |
| 84230 AV Adult | | 232.45 | |
| Total 84200 Collections AV | \$ 5,195.47 | \$ 7,059.47 | - |
| 84300 Processing Supplies | 1,096.92 | 526.20 | |
| 84500 Collection Subscriptions | 2,177.66 | 2,265.15 | |
| 84600 eResources Payments | 300.00 | 895.00 | |
| Total 84000 Collections Expense | \$ 21,704.93 | \$ 22,836.00 | 22,000.00 |
| Total Expenses | \$ 174,436.37 | \$ 190,305.26 | 182,516.96 |
| Net Operating Income | \$ 17,902.10 | \$ 9,030.86 | 2,793.04 |
| Other Income | | | |
| 52300 Unrealized Gains/Loss | 3,882.63 | 8,906.13 | 5,000.00 |
| 52350 Realized gain/loss on investments | 1,612.44 | 3,642.31 | 300.00 |
| 52400 Dividend income | 3,108.44 | 3,170.11 | 3,000.00 |
| Total Other Income | \$ 8,603.51 | \$ 15,718.55 | 8,300.00 |
| Net Other Income | \$ 8,603.51 | \$ 15,718.55 | 8,300.00 |
| Net Income | \$ 26,505.61 | \$ 24,749.41 | 11,093.04 |

12% Required collection percentage